

## ImmuCell Corporation Announces Closing of \$3 Million Public Offering of Common Stock

PORTLAND, Maine, Dec. 21, 2017 — ImmuCell Corporation (“ImmuCell” or the “Company”) (Nasdaq:ICCC), a growing animal health company that develops, manufactures and markets scientifically-proven and practical products that improve the health and productivity of dairy and beef cattle, today announced the closing of a previously announced underwritten public offering of 417,807 shares of common stock at a price to the public of \$7.30 per share.

Craig-Hallum Capital Group acted as sole underwriter for the offering.

The net proceeds from the offering are approximately \$2.7 million, after deducting underwriting discounts and other estimated expenses incurred in connection with the offering.

The Company intends to use the net proceeds from the offering to increase its working capital reserves (which have been reduced to low levels due to expenditures incurred to complete the construction and equipping of its Nisin production facility) and to:

- complete the Nisin production facility (estimated total cost is now \$21 million, which is \$197,000 greater than the previously disclosed estimate of \$20,803,000);
- expand production capacity for the newly launched **First Defense® Tri-Shield™** in a gel tube delivery format;
- hire additional regional sales managers; and
- engage a qualified consultant to help achieve regulatory approval for the sale of the **First Defense®** product line outside of North America.

“This additional capital enables us to complete the \$21 million investment in our Nisin production facility, launch sales of our new product, **First Defense® Tri-Shield™**, and continue to expand our sales and marketing initiatives,” commented Michael F. Brigham, President and CEO. “I am encouraged by the level of fourth quarter sales as we close out 2017 and look forward to the exciting opportunities ahead in 2018 and beyond.”

The shares described above were offered pursuant to an effective shelf registration statement on Form S-3 that was previously filed with, and declared effective by, the Securities and Exchange Commission (“SEC”). The securities were offered only by means of a prospectus. The prospectus and prospectus supplement related to the offering were filed with the SEC, and are available on the SEC’s website located at <http://www.sec.gov> and may also be obtained from Craig-Hallum Capital Group, 222 South Ninth Street, Suite 350, Minneapolis, MN 55402, telephone 612-334-6300, email: [prospectus@chlm.com](mailto:prospectus@chlm.com).

This press release shall not constitute an offer to sell, or the solicitation of an offer to buy, nor

may there be any sale of these securities in any state or jurisdiction in which such an offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

## **About ImmuCell**

ImmuCell Corporation's (Nasdaq:ICCC) purpose is to create scientifically-proven and practical products that improve the health and productivity of dairy and beef cattle. ImmuCell has developed products that provide significant, immediate immunity to newborn dairy and beef livestock. The Company is developing a novel treatment for mastitis, the most significant cause of economic loss to the dairy industry. Press releases and other information about the Company are available at: <http://www.immuCell.com>.

## **Safe Harbor Statement:**

This Press Release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such statements include, but are not limited to, any statements relating to: projections of future financial performance; the scope and timing of ongoing and future product development work and commercialization of our products; future costs of product development efforts; the estimated prevalence rate of subclinical mastitis; the expected efficacy of new products; future market share of and revenue generated by current products and products still in development; future sources of financial support for our product development, manufacturing and marketing efforts; the future adequacy of our own manufacturing facilities or those of third parties with which we have contractual relationships to meet demand for our products on a timely basis; the future adequacy of our working capital and the availability and cost of third party financing; timing and future costs of a facility to produce the Drug Substance (our active pharmaceutical ingredient, Nisin); the timing and outcome of pending or anticipated applications for regulatory approvals; future regulatory requirements relating to our products; future expense ratios and margins; future compliance with bank debt covenants; costs associated with sustaining compliance with cGMP regulations in our current operations and attaining such compliance for the facility to produce the Drug Substance; factors that may affect the dairy and beef industries and future demand for our products; our effectiveness in competing against competitors within both our existing and our anticipated product markets; the cost-effectiveness of additional sales and marketing expenditures and resources; the accuracy of our understanding of our distributors' ordering patterns; anticipated changes in our manufacturing capabilities and efficiencies; anticipated competitive and market conditions; and any other statements that are not historical facts. Forward-looking statements can be identified by the use of words such as "expects", "may", "anticipates", "aims", "intends", "would", "could", "should", "will", "plans", "believes", "estimates", "targets", "projects", "forecasts" and similar words and expressions. In addition, there can be no assurance that future developments affecting us will be those that we anticipate. Such

statements involve risks and uncertainties, including, but not limited to, those risks and uncertainties relating to difficulties or delays in development, testing, regulatory approval, production and marketing of our products, competition within our anticipated product markets, customer acceptance of our new and existing products, product performance, alignment between our manufacturing resources and product demand, the uncertainties associated with product development and Drug Substance manufacturing, actual as compared to expected or estimated costs of expanding our manufacturing facilities, our potential reliance upon third parties for financial support, products and services, changes in laws and regulations, decision making by regulatory authorities, possible dilutive impacts on existing stockholders from any equity financing transactions in which we may engage, currency values and fluctuations and other risks detailed from time to time in filings we make with the Securities and Exchange Commission, including our Quarterly Reports on Form 10-Q, our Annual Reports on Form 10-K and our Current Reports on Form 8-K. Such statements are based on our current expectations, but actual results may differ materially due to various factors, including the risk factors discussed above.

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